

VACANT RES THRU 12.31.13

| Parcel Number  | Street Address          | Sale Date | Sale Price         | Instr. | Terms of Sale      | Adj. Sale \$       | Asd. when Sold     | Asd/Adj. Sale            | Cur. Appraisal     | ECF Area | Other Parcels in Sale | Land Table           |
|----------------|-------------------------|-----------|--------------------|--------|--------------------|--------------------|--------------------|--------------------------|--------------------|----------|-----------------------|----------------------|
| 59-016-040-10  | 201 HEIRLOOM LANE       | 05/29/12  | \$50,000           | WD     | VACANT ARMS LENGTH | \$50,000           | \$75,000           | 150.00                   | \$150,000          | 40005    |                       | DOUGLAS CENTRAL EAST |
| 59-016-051-00  | 179 SCHOOLHOUSE LANE    | 10/31/13  | \$140,000          | WD     | VACANT ARMS LENGTH | \$140,000          | \$45,000           | 32.14                    | \$0                | 40005    | 59-016-051-10         | DOUGLAS CENTRAL EAST |
| 59-100-030-00  | 6 WALL STREET           | 08/05/13  | \$194,000          | WD     | VACANT ARMS LENGTH | \$194,000          | \$105,000          | 54.12                    | \$210,000          | 40005    | 59-100-029-00         | DOUGLAS CENTRAL EAST |
| 59-150-030-00  | 9 FREMONT ST            | 06/12/13  | \$165,000          | WD     | VACANT ARMS LENGTH | \$165,000          | \$66,000           | 40.00                    | \$132,000          | 40005    |                       | DOUGLAS CENTRAL EAST |
| 59-150-030-00  | 9 FREMONT ST            | 11/15/13  | \$225,000          | WD     | VACANT SPLIT       | \$225,000          | \$66,000           | 29.33                    | \$132,000          | 40005    |                       | DOUGLAS CENTRAL EAST |
| 59-150-054-00  | 147 MAIN ST             | 04/30/12  | \$108,000          | WD     | VACANT ARMS LENGTH | \$108,000          | \$68,800           | 63.70                    | \$137,500          | 40005    |                       | DOUGLAS CENTRAL EAST |
| 59-150-055-00  | 25 RANDOLPH ST          | 04/18/12  | \$105,000          | WD     | VACANT ARMS LENGTH | \$105,000          | \$62,500           | 59.52                    | \$125,000          | 40005    |                       | DOUGLAS CENTRAL EAST |
| 59-016-029-22  | 58 HAMILTON ST          | 09/16/13  | \$60,000           | WD     | VACANT ARMS LENGTH | \$60,000           | \$35,000           | 58.33                    | \$70,000           | 40004    |                       | DOUGLAS CENTRAL WEST |
| 59-017-005-10  | FERRY ST                | 10/12/12  | \$11,500           | WD     | VACANT ARMS LENGTH | \$11,500           | \$13,000           | 113.04                   | \$25,000           | 40003    |                       | DOUGLAS NORTHWEST    |
| 59-015-003-00  | 6567 WILEY RD           | 07/30/12  | \$155,000          | WD     | VACANT ARMS LENGTH | \$20,383           | \$11,800           | 57.89                    | \$0                | 40006    | 20-015-022-00         | DOUGLAS SOUTHEAST    |
| 59-016-089-10  | WATER ST                | 06/25/12  | \$70,000           | WD     | VACANT ARMS LENGTH | \$70,000           | \$70,000           | 100.00                   | \$140,000          | 40006    |                       | DOUGLAS SOUTHEAST    |
| 59-017-102-30  | 3074 LAKESIDE DR        | 07/26/13  | \$250,000          | WD     | VACANT ARMS LENGTH | \$250,000          | \$102,000          | 40.80                    | \$204,000          | 40210    |                       | FELKERS AREA         |
| 59-200-004-00  | 3065 LAKESIDE DR        | 10/08/13  | \$320,000          | WD     | VACANT ARMS LENGTH | \$320,000          | \$102,000          | 31.88                    | \$204,000          | 40210    |                       | FELKERS AREA         |
| 59-210-024-10  | 2ND ST                  | 04/18/12  | \$68,000           | WD     | VACANT ARMS LENGTH | \$68,000           | \$62,500           | 91.91                    | \$125,000          | 40210    |                       | FELKERS AREA         |
| 59-790-004-00  | 113 WEST SHORE WOODS    | 10/28/13  | \$130,000          | WD     | VACANT ARMS LENGTH | \$130,000          | \$36,100           | 27.77                    | \$72,250           | 40790    |                       | WEST SHORE WOODS     |
| 59-790-007-00  | 125 WEST SHORE WOODS    | 12/31/12  | \$100,000          | WD     | VACANT ARMS LENGTH | \$100,000          | \$49,500           | 49.50                    | \$93,500           | 40790    |                       | WEST SHORE WOODS     |
| 59-790-011-00  | 142 WEST SHORE WOODS    | 07/12/13  | \$95,000           | WD     | VACANT ARMS LENGTH | \$95,000           | \$46,800           | 49.26                    | \$93,500           | 40790    |                       | WEST SHORE WOODS     |
| 59-790-013-00  | 150 WEST SHORE WOODS    | 07/23/13  | \$123,000          | WD     | VACANT ARMS LENGTH | \$123,000          | \$46,800           | 38.05                    | \$93,500           | 40790    |                       | WEST SHORE WOODS     |
| 59-760-030-00  | 756 WILDERNESS RIDGE DR | 06/19/12  | \$50,000           | WD     | VACANT ARMS LENGTH | \$50,000           | \$42,500           | 85.00                    | \$85,000           | 40760    |                       | WILDERNESS RIDGE     |
| 59-760-031-00  | 734 WILDERNESS RIDGE DR | 08/30/13  | \$97,500           | WD     | VACANT ARMS LENGTH | \$97,500           | \$37,500           | 38.46                    | \$75,000           | 40760    |                       | WILDERNESS RIDGE     |
| 59-770-008-00  | 8 WILDWOOD LANE         | 06/05/13  | \$125,000          | WD     | VACANT ARMS LENGTH | \$125,000          | \$55,000           | 44.00                    | \$110,000          | 40770    |                       | WILDWOOD LANE        |
| 59-770-010-00  | 10 WILDWOOD LANE        | 11/16/12  | \$125,000          | WD     | VACANT ARMS LENGTH | \$125,000          | \$63,300           | 50.64                    | \$110,000          | 40770    |                       | WILDWOOD LANE        |
| 59-770-012-00  | 12 WILDWOOD LANE        | 06/17/13  | \$112,529          | WD     | VACANT ARMS LENGTH | \$112,528          | \$50,000           | 44.43                    | \$100,000          | 40770    |                       | WILDWOOD LANE        |
| 59-810-024-00  | TOWER MARINA            | 09/03/13  | \$10,000           | WD     | VACANT ARMS LENGTH | \$10,000           | \$9,700            | 97.00                    | \$16,400           | 40810    |                       | TOWER MARINA         |
| 59-810-025-00  | TOWER MARINA            | 09/06/13  | \$10,000           | WD     | VACANT ARMS LENGTH | \$10,000           | \$9,700            | 97.00                    | \$16,400           | 40810    |                       | TOWER MARINA         |
| 59-810-029-00  | TOWER MARINA            | 07/30/13  | \$16,000           | WD     | VACANT ARMS LENGTH | \$16,000           | \$9,700            | 60.63                    | \$16,400           | 40810    |                       | TOWER MARINA         |
| <b>Totals:</b> |                         |           | <b>\$2,915,529</b> |        |                    | <b>\$2,780,911</b> | <b>\$1,341,200</b> |                          | <b>\$2,536,450</b> |          |                       |                      |
|                |                         |           |                    |        |                    |                    |                    | <b>Sale. Ratio =&gt;</b> | <b>48.23</b>       |          |                       |                      |
|                |                         |           |                    |        |                    |                    |                    | <b>Std. Dev. =&gt;</b>   | <b>30.30</b>       |          |                       |                      |